
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 28, 2002

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[_] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____

Commission File Number: 0-32113

 $\label{eq:RESOURCES CONNECTION, INC.} \\ \text{(Exact Name of Registrant as Specified in Its Charter)}$

DELAWARE 33-0832424

(State or Other Jurisdiction of Incorporation or Organization)

(I.R.S. Employer Identification No.)

695 TOWN CENTER DRIVE, SUITE 600, COSTA MESA, CALIFORNIA 92626 (Address of Principal Executive Offices and Zip Code)

(714) 430-6400 (Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [_]

As of April 5, 2002, 21,533,543 shares of the registrant's common stock, \$0.01 par value per share, were outstanding.

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PART I. FINANCIAL INFORMATION

ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

RESOURCES CONNECTION, INC.

CONSOLIDATED BALANCE SHEETS

	February 28, 2002 May 31, 20			
	(unaudited)			
ASSETS				
Current assets: Cash and cash equivalents Trade accounts receivable, net of allowance for doubtful accounts of \$2,369,000 and \$2,450,000 as of February 28, 2002 and May 31, 2001,	\$ 32,875,000	\$ 34,503,000		
respectively Deferred income taxes Prepaid expenses and other current assets	20,722,000 2,349,000 4,207,000	23,908,000 2,349,000 853,000		
Total current assets Investments in marketable securities	60,153,000 18,000,000	61,613,000		
Goodwill, net Property and equipment, net Other assets	38,501,000 5,261,000 1,268,000	38,214,000 4,085,000 1,433,000		
Total assets	\$ 123,183,000 =======	\$ 105,345,000 =======		
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities: Accounts payable and accrued expenses	\$ 2,167,000 12,915,000 733,000	\$ 2,479,000 15,046,000 1,123,000		
Total current liabilities Deferred income taxes	15,815,000 1,522,000	18,648,000 665,000		
Total liabilities	17,337,000	19,313,000		
Commitments and contingencies Stockholders' equity: Preferred stock, \$0.01 par value, 5,000,000 shares authorized; zero shares issued and outstanding Common stock, \$0.01 par value, 35,000,000 shares authorized; 21,578,000 and 20,735,000 shares issued and outstanding as of February 28, 2002 and				
May 31, 2001, respectively Additional paid-in capital Deferred stock compensation Accumulated other comprehensive loss Notes receivable from stockholders Retained earnings	216,000 75,163,000 (1,000,000) (76,000) (109,000) 31,653,000	207,000 66,507,000 (1,507,000) (53,000) (164,000) 21,043,000		
Treasury stock at cost, 84,000 shares at February 28, 2002 and 48,000 shares at May 31, 2001	(1,000)	(1,000)		
Total stockholders' equity	105,846,000	86,032,000		
Total liabilities and stockholders' equity	\$ 123,183,000 =======	\$ 105,345,000 =======		

The accompanying notes are an integral part of these financial statements.

CONSOLIDATED STATEMENTS OF INCOME

	Three Months Ended				Nine Months Ended				
	February 28, 2002		February 28, 2001		Feb	ruary 28, 2002		ebruary 28, 2001	
	(unaudite	d)		 audited)	(un	audited)		(unaudited)	
Revenue Direct cost of services, primarily payroll and related taxes for professional	\$42,635,0	00	\$49,	830,000	\$137	,168,000	\$ 1	34,031,000	
services employees	25,797,000		29,457,000			,864,000	78,193,000		
Gross profit Selling, general and administrative expenses Amortization of intangible assets Depreciation expense	16,838,0 12,301,0 31,0 316,0	00 00 00 00	20,373,000 55,304,000 12,680,000 37,524,000 565,000 93,000 227,000 860,000			55,838,000 35,893,000 1,708,000 635,000			
Income from operations	4,190,000 (265,000)		6,	901,000 248,000 251,000)	16,827,000 (856,000)			17,602,000 2,660,000 (314,000)	
Income before provision for income taxes and extraordinary charge	ncome taxes and		904,000 762,000	17,683,000 7,073,000		15,256,000 6,103,000			
Income before extraordinary charge Extraordinary charge, net of tax effect of \$381,000	2,673,000		4,142,000 572,000		10,610,000		9,153,000 572,000		
Net income	\$ 2,673,0 =======	673,000		570,000 ======	\$ 10,610,000 =======			8,581,000	
Basic earnings per share: Income before extraordinary charge Extraordinary charge	\$ 0.	0.13		0.21 (0.03)	\$	0.50	\$	0.54 (0.03)	
Net income	\$ 0. ======	13	\$ 0.18 =======		\$	0.50	\$	0.51	
Diluted earnings per share: Income before extraordinary charge Extraordinary charge	\$ 0.		\$	0.19 (0.02)	\$	0.47	\$	0.50 (0.03)	
Net income	\$ 0.			0.47	\$	0.47			
Weighted average common shares outstanding: Basic	21,367,000		19,590,000		21,141,000		16,933,000		
Diluted	22,937,000		21,306,000 		22,796,000		18,350,000		

The accompanying notes are an integral part of these financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY

	Nine Months Ended			
	February 28, 2002	February 28, 2001		
	(unaudited)	(unaudited)		
COMMON STOCKSHARES: Balance at beginning of period	20,735,000 230,000 516,000 97,000	15,630,000 5,000,000 4,000		
Balance at end of period		20,634,000		
COMMON STOCKPAR VALUE: Balance at beginning of period	\$ 207,000 2,000 6,000 1,000	\$ 156,000 50,000		
Balance at end of period	\$ 216,000 =======	\$ 206,000 ======		
ADDITIONAL PAID-IN CAPITAL: Balance at beginning of period Public offering of common stock Cost of stock offering Exercise of stock options Issuance of common stock under Employee Stock Purchase Plan Reissuance of treasury stock (Forfeiture) issuance of restricted stock and grant of stock options	\$ 66,507,000 4,552,000 (793,000) 3,200,000 1,895,000 (198,000)	\$ 10,222,000 55,750,000 (1,589,000) 11,000 218,000 1,388,000		
Balance at end of period	\$ 75,163,000 =========	\$ 66,000,000		
DEFERRED STOCK COMPENSATION: Balance at beginning of period	\$ (1,507,000) 198,000 309,000 \$ (1,000,000)	(1,388,000) 271,000 \$ (1,616,000)		
ACCUMULATED OTHER COMPREHENSIVE LOSS: Balance at beginning of period	\$ (53,000) (23,000)			
Balance at end of period	\$ (76,000) ======			
NOTES RECEIVABLE FROM STOCKHOLDERS: Balance at beginning of period	\$ (164,000) 55,000 \$ (109,000)	\$ (164,000) \$ (164,000)		
RETAINED EARNINGS: Balance at beginning of period	\$ 21,043,000 10,610,000	\$ 7,338,000 8,581,000		
Balance at end of period	\$ 31,653,000 ======	\$ 15,919,000 ======		
TREASURY STOCKSHARES: Balance at beginning of period Repurchase of shares Reissuance of treasury stock	(48,000) (36,000)	(102,000) 54,000		
Balance at end of period	(84,000)			
TREASURY STOCKCOST: Balance at beginning of period Repurchase of shares Reissuance of treasury stock	\$ (1,000)	\$ (45,000) 44,000		
Balance at end of period	\$ (1,000)	. , ,		
COMPREHENSIVE INCOME: Net income	\$ 10,610,000 (23,000)	\$ 8,581,000 (1,000)		

The accompanying notes are an integral part of these financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

	Nine Mont	
	February 28, 2002	February 28, 2001
	(unaudited)	(unaudited)
Cash flows from operating activities		
Net income	\$ 10,610,000	\$ 8,581,000
Depreciation and amortization	953,000	2,343,000
Amortization of debt issuance costs	309,000	130,000 271,000
Bad debt expense	679,000	1,612,000
Deferred income taxes	857,000	1,012,000
Extraordinary charge	,	953,000
Trade accounts receivable	2,507,000	(8,682,000)
Prepaid expenses and other current assets	(3,354,000)	(82,000)
Other assets	48,000	44,000
Accounts payable and accrued expenses	(312,000)	(416,000)
Accrued salaries and related obligations	(2,131,000)	5,227,000
Other liabilities	(390,000)	684,000
Accrued interest payable portion of notes payable		1,680,000
Net cash provided by operating activities	9,776,000	12,345,000
Cash flows from investing activities Purchase of investments in marketable securities Purchases of property and equipment	(18,000,000) (2,035,000)	(1,319,000)
Net cash used in investing activities	(20,035,000)	(1,319,000)
Cash flows from financing activities		
Proceeds from issuance of common stock	4,554,000	55,800,000
Stock offering costs	(793,000)	(1,589,000)
Proceeds from exercise of stock options	2,919,000	11,000
Proceeds from issuance of common stock under Employee Stock Purchase Plan	1,896,000	
Proceeds from reissuance of treasury stock		98,000
Purchases of treasury stock	55,000	(45,000)
Payments on term loan	33,000	(16,500,000)
Payments on subordinated notes		(26,951,000)
3		
Net cash provided by financing activities	8,631,000	10,824,000
	(4 000 055)	04 050 055
Net (decrease) increase in cash	(1,628,000) 34,503,000	21,850,000 4,490,000
Cash and cash equivalents at end of period	\$ 32,875,000	\$ 26,340,000
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The accompanying notes are an integral part of these financial statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

Nine months ended February 28, 2002 and 2001

1. Description of the Company and its Business

Resources Connection, Inc., formerly RC Transaction Corp., was incorporated on November 16, 1998. The Company provides professional services to a variety of industries and enterprises through its subsidiary, Resources Connection LLC ("LLC"), and foreign subsidiaries (collectively the "Company"). Prior to its acquisition of LLC on April 1, 1999, Resources Connection, Inc. had no substantial operations. LLC, which commenced operations in June 1996, provides clients with experienced professionals who specialize in accounting, finance, information technology and human resources on a project-by-project basis. The Company operates in the United States, Canada, Hong Kong, Taiwan and the United Kingdom. The Company is a Delaware corporation. LLC is a Delaware limited liability company.

The Company's fiscal year consists of 52 or 53 weeks, ending on the Saturday in May nearest the last day of May in each year. For convenience, all references herein to years or periods are to years or periods ended May 31 or February 28, respectively. The nine months ended February 28, 2002 and 2001 consist of 39 weeks, respectively and the three months ended February 28, 2002 and 2001 consist of 13 weeks, respectively.

On August 13, 2001, the Securities and Exchange Commission, or "SEC", declared the Company's registration statement effective for a secondary offering of the Company's common stock. Selling stockholders sold 3,332,591 shares of the Company's common stock in the offering, but the Company did not receive any of the proceeds from the sale of those shares. The Company sold 200,000 shares in the offering for approximately \$3.2 million (after underwriting discounts, commissions and other transaction-related expenses). On September 5, 2001, the underwriters exercised their over-allotment option for an additional 499,889 shares from the selling stockholders, but the Company did not receive any of the proceeds from the sale of those shares. The Company sold an additional 30,000 shares in the over-allotment for approximately \$600,000. The Company intends to use the net proceeds from the offering for working capital and general corporate purposes.

On December 14, 2000, the SEC declared effective the Company's registration statement pertaining to its initial public offering of common stock. On December 20, 2000, the Company received the proceeds from this offering of 5,000,000 shares of the Company's common stock at \$12 per share. The net proceeds of the offering (after underwriting discounts, commissions and other transaction related expenses) were \$54.1 million. Net proceeds of approximately \$38.8 million were used to retire the Company's term loan and subordinated debt balances and accrued interest. Selling stockholders sold 2,475,000 shares of the Company's common stock (including the exercise of the underwriters' over-allotment of 975,000 shares) in the offering, but the Company did not receive any of the proceeds from the sale of those shares.

2. Summary of Significant Accounting Policies

Interim Financial Information

The financial information for the three and nine months ended February 28, 2002 and 2001 is unaudited but includes all adjustments (consisting only of normal recurring adjustments) that the Company considers necessary for a fair presentation of the financial position at such dates and the operating results and cash flows for those periods. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to SEC rules or regulations; however, the Company believes the disclosures made are adequate to make the information presented not misleading.

The results of operations for the interim periods presented are not necessarily indicative of the results of operations to be expected for the fiscal year. These condensed interim financial statements should be read in conjunction with the audited financial statements for the year ended May 31, 2001, which are included in the Company's Report on Form 10-K (File No. 0-32113) and the Company's Registration Statement on Form S-1 (File No. 333-65272), which was declared effective by the SEC on August 13, 2001.

Investments in Marketable Securities

Securities which the Company has the ability and positive intent to hold to maturity are carried at amortized cost. All held-to-maturity securities have maturity dates greater than one year.

Intangible Assets

Effective June 1, 2001, the Company elected to adopt Statement of Financial Accounting Standards ("SFAS") No. 142, "Goodwill and Other Intangible Assets," which establishes new standards for goodwill acquired in a business combination and other intangible assets, eliminates amortization of existing goodwill balances, and requires annual evaluation of goodwill for impairment. The Company is required to evaluate goodwill for impairment by 1) determining the individual reporting units giving rise to the existing goodwill; 2) allocating a fair value to each of the individual reporting units via such measures as market capitalization and analysis of future cash flows; and 3) comparing such fair value amounts to the carrying values of the reporting units. An impairment loss is recognized if the carrying amount of the reporting unit exceeds its fair value. The Company does not believe, based upon the current fair market value of its publicly traded common stock, that an impairment of goodwill has occurred.

If the Company had adopted SFAS No. 142 effective June 1, 2000, net income, basic earnings per share and diluted earnings per share would have been as follows:

	Three Months Ended February 28,				y 28,				
		2002	2001		2002		2001		
Reported net income before extraordinary charge Add back: goodwill amortization, net of tax effect		673,000		142,000 320,000	\$10, 	610,000		153,000 969,000	
Adjusted net income before extraordinary charge		\$2,673,000 =====		\$4,462,000 ======		\$10,610,000 ======		\$10,122,000 ======	
Basic earnings per share:									
Reported net income before extraordinary charge Goodwill amortization	\$	0.13	\$	0.21 0.02	\$	0.50	\$	0.54 0.06	
Adjusted net income before extraordinary charge	\$ ====	0.13	\$ ====	0.23	\$	0.50	\$ ====	0.60	
Diluted earnings per share:									
Reported net income before extraordinary charge Goodwill amortization	\$	0.12	\$	0.19 0.02	\$	0.47	\$	0.50 0.05	
Adjusted net income before extraordinary charge	\$ ====	0.12	\$ ====	0.21	\$ ====	0.47	\$ ====	0.55	

The Company has classified the noncompete agreement of \$500,000 related to the purchase of LLC on April 1, 1999, as an intangible asset subject to amortization. The noncompete agreement has an unamortized balance of \$138,000 and \$231,000 as of February 28, 2002 and May 31, 2001, respectively, and is included as a component of other assets in the Company's consolidated balance sheets. The noncompete agreement was for a period of four years. The aggregate amortization expense related to this intangible was approximately \$31,000 for each of the quarters ended February 28, 2002 and 2001. The estimated amortization expense for the remaining unamortized portion will reduce income from operations by \$32,000 in the fourth quarter of fiscal 2002 and \$106,000 for fiscal 2003.

Per Share Information

The Company follows SFAS No. 128, "Earnings Per Share," which establishes standards for the computation, presentation and disclosure requirements for basic and diluted earnings per share for entities with publicly held common shares and potential common shares. Basic earnings per share are computed by dividing net income by the weighted average number of common shares outstanding. In computing diluted earnings per share, the weighted average number of shares outstanding is adjusted to reflect the effect of potentially dilutive securities, consisting solely of stock options.

Potential common shares totaling 209,000 and 136,000 were not included in the diluted earnings per share amounts for the nine months ended February 28, 2002 and 2001, respectively, as their effect would have been anti-dilutive. Potential common shares totaling 90,000 were not included in the diluted earnings per share amounts for the three months ended February 28, 2002 as their effect would have been anti-dilutive. There were no potential common shares with an anti-dilutive effect for the three

months ended February 28, 2001. For the nine months ended February 28, 2002 and 2001, potentially dilutive securities consisted solely of stock options and resulted in potential common shares of 1,655,000 and 1,417,000, respectively. For the three months ended February 28, 2002 and 2001, potentially dilutive securities consisted solely of stock options and resulted in potential common shares of 1,570,000 and 1,716,000, respectively.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Although management believes these estimates and assumptions are adequate, actual results could differ from the estimates and assumptions used.

. Supplemental Disclosure Of Cash Flow Information

For the nine months ended February 28, 2002 and 2001:

	2002	2001
Interest paid	•	
Income taxes paid	\$9,510,000	\$5,272,000
Non-cash investing and financing activities:		
Deferred stock compensation	\$	\$1,388,000
Reissuance of treasury shares for notes receivable	\$	\$ 164,000

Recent Accounting Pronouncements

In July 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "Business Combinations" which supersedes Accounting Principles Board Opinion No. 16 ("APB 16"), "Business Combinations" and SFAS No. 38, "Accounting for Preacquisition Contingencies of Purchased Enterprises". SFAS No. 141 establishes new standards for accounting and reporting requirements for business combinations and requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Use of the pooling-of-interests method is prohibited. The Company has adopted this statement effective June 1, 2001 and management does not believe that it will have a material impact on the Company's consolidated financial statements.

As disclosed in Note 2, the Company has adopted SFAS No. 142, "Goodwill and Other Intangible Assets," which supersedes APB Opinion No. 17, "Intangible Assets", effective June 1, 2001.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our financial statements and related notes. This discussion and analysis contains "forward-looking statements", within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements may be identified by words such as "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "should," or "will" or the negative of these terms or other comparable terminology. These statements, and all phases of our operations, are subject to known and unknown risks, uncertainties and other factors, some of which are identified herein and in our Form S-1, as amended (File No. 333-65272), our report on Form 10-K for the year ended May 31, 2001, and our reports on Form 10-Q for the periods ended August 31, 2001 and November 30, 2001 (File No. 0-32113). Readers are cautioned not to place undue reliance on these forward-looking statements. Our actual results, levels of activity, performance or achievements and those of our industry may be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward looking statements. We undertake no obligation to update the forward-looking statements in this filing. References in this filing to "Resources Connection", the "Company," "we," "us," and "our" refer to Resources Connection, Inc. and its subsidiaries.

Resources Connection is a professional services firm that provides experienced accounting and finance, human resources management and information technology professionals to clients on a project-by-project basis. We assist our clients with discrete projects requiring specialized professional expertise in accounting and finance, such as mergers and acquisitions due diligence, financial analyses (e.g., product costing and margin analyses), corporate reorganization and tax-related projects. In addition, we provide human resources management services, such as compensation program design and implementation, and information technology services, such as transitions of management information systems. We also assist our clients with periodic needs such as budgeting and forecasting, audit preparation, internal audit functions and public reporting.

We began operations in June 1996 as a division of Deloitte & Touche LLP, or Deloitte & Touche, and operated as a wholly owned subsidiary of Deloitte & Touche from January 1997 until April 1999. In November 1998, our management formed RC Transaction Corp., renamed Resources Connection, Inc., to raise capital for an intended management-led buyout. In April 1999, we completed a management-led buyout in partnership with an investor, Evercore Partners, Inc., four of its affiliates and nine other investors.

Growth in revenue, to date, has generally been the result of establishing offices in major markets throughout the United States. We established nine offices during fiscal 1997, our initial fiscal year, all in the Western United States. In fiscal 1998, we established nine additional offices, which extended our geographic reach to the Midwest and Eastern United States. For the year ended May 31, 1999, we opened ten more offices and established a new service line in information technology in a limited number of offices. In fiscal 2000, we established four more domestic offices, established a new service line in human resources management in a limited number of offices and also began operations in Toronto, Canada; Taipei, Taiwan; and Hong Kong, People's Republic of China. During fiscal 2001, we established nine additional domestic offices. In the first quarter of fiscal 2002, we commenced operations in London, England and we added one domestic office in the second quarter of fiscal 2002. As a result, as of February 28, 2002, we served our clients through 42 offices in the United States and four international offices.

Critical Accounting Policies

The following discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period.

The following represents a summary of our critical accounting policies, defined as those policies that we believe are: (a) the most important to the portrayal of our financial condition and results of operations and (b) inherently uncertain issues that require management's most difficult, subjective or complex judgments.

Valuation of long-lived assets--We assess the potential impairment of long-lived tangible and intangible assets whenever events or changes in circumstances indicate that the carrying value may not be recoverable. Under the new accounting standard effective June 1, 2001, our goodwill and certain other intangible assets are no longer subject to periodic amortization over their estimated useful lives. These assets are now considered to have an indefinite life and their carrying values are required to be assessed by us for impairment at least annually. Depending on future market values, our operating performance and other factors, these assessments could potentially result in impairment reductions of these intangible assets in the future.

Allowance for doubtful accounts--We maintain an allowance for doubtful accounts for estimated losses resulting from the inability of our clients to make required payments for services rendered. We estimate this allowance based upon our knowledge of the financial condition of our clients, review of historical receivable and reserve trends and other pertinent information. If the financial condition of our clients deteriorates or we note an unfavorable trend in aggregate receivable collections, additional allowances may be required.

Income taxes--In order to prepare our consolidated financial statements, we are required to make estimates of income taxes, if applicable, in each jurisdiction in which we operate. The process incorporates an assessment of any current tax exposure together with temporary differences resulting from different treatment of transactions for tax and financial statement purposes. These differences result in deferred tax assets and liabilities which are included in our Consolidated Balance Sheets. The recovery of deferred tax assets from future taxable income must be assessed and, to the extent recovery is not likely, we will establish a valuation allowance. An increase in the valuation allowance results in recording

additional tax expense. If the ultimate tax liability differs from the amount of tax expense we have reflected in the Consolidated Statements of Income, additional tax expense may need to be recorded.

We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities. Actual results may differ from these estimates under different assumptions or conditions.

Three Months Ended February 28, 2002 Compared to Three Months Ended February 28, 2001

Revenue. Revenue decreased \$7.2 million, or 14.4%, to \$42.6 million for the three months ended February 28, 2002 from \$49.8 million for the three months ended February 28, 2001. The decrease in revenues resulted from the decline in the total billable hours charged to our clients as compared to the prior year quarter, reflected in the decrease in the number of associates on assignment from 1,300 at the end of the third quarter of fiscal 2001 to 1,003 at the end of the third quarter of fiscal 2002. The decrease in billable hours is attributable to the impact of the recession on our clients, as clients opted to truncate certain assignments as compared to the prior year and have taken greater amounts of time to begin follow-on projects. The decrease in total revenue was offset by an increase in the proportion of hours generated by associates in the IT service line (with a higher average billing rate per hour) and a 3.5% increase in the overall average billing rate per hour. We operated 46 offices during the third quarter of fiscal 2002 and 44 offices during the third quarter of the previous fiscal year. We did not open any new offices during the current quarter and opened one office in last year's third fiscal quarter. We intend to open between one and three offices in the fourth quarter of fiscal 2002, but this is dependent upon identifying appropriate office leadership.

Direct Cost of Services. Direct cost of services decreased \$3.7 million, or 12.4%, to \$25.8 million for the three months ended February 28, 2002 from \$29.5million for the three months ended February 28, 2001. The decrease in direct cost of services was attributable to the decrease in total billable hours charged to our clients as compared to the prior year quarter. The number of associates on assignment decreased from 1,300 at the end of the third quarter of fiscal 2001 to 1,003 at the end of the third quarter of fiscal 2002. The decrease in direct cost of services was offset by an increase in the proportion of hours generated by associates in the IT service line (with a higher average pay rate per hour) and a 3.3% increase in the overall average pay rate per hour. The direct cost of services as a percentage of revenue increased from 59.1% for the three months ended February 28, 2001 to 60.5% for the three months ended February 28, 2002. The net increase reflects the incremental increase in billing rate per hour compared to pay rate per hour, offset by the impact of our enriched benefit programs for associates, the increase in pay to eligible associates for the Christmas and New Year's holidays and the decrease in conversion fees in the current quarter compared to the prior year's third

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$379,000, or 3.0%, to \$12.3 million for the three months ended February 28, 2002 from \$12.7 million for the three months ended February 28, 2001. This decrease was attributable to the decrease of bonus accruals and bad debt provisions due to lower revenue levels as compared to the prior year's third quarter. Management and administrative headcount increased from 283 at the end of the third quarter of fiscal 2001 to 305 at the end of the third quarter of fiscal 2002. Selling, general and administrative expenses increased as a percentage of revenue from 25.4% for the three months ended February 28, 2001 to 28.9% for the three months ended February 28, 2001 to 28.9% for the three months ended February 28, 2002. This percentage increase resulted primarily from the lower revenue base in fiscal 2002 over which to spread selling, general and administrative expenses, including fixed operating costs, such as rent expense.

Amortization and Depreciation Expense. Amortization of intangible assets decreased from \$565,000 for the three months ended February 28, 2001 to \$31,000 for the three months ended February 28, 2002. Effective June 1, 2001, the Company elected to adopt SFAS No. 142, "Goodwill and Other Intangible Assets," which establishes new standards for goodwill acquired in a business combination and other intangible assets, eliminates amortization of existing goodwill balances, and requires annual evaluation of goodwill for impairment. The Company is required to evaluate goodwill for impairment by 1) determining the individual reporting units giving rise to the existing goodwill; 2) allocating a fair value to each of the individual reporting units via such measures as market capitalization and analysis of future cash flows; and 3) comparing such fair value amounts to the carrying values of the reporting units. An impairment loss is recognized if the carrying amount of the reporting unit exceeds its fair value. The Company does not believe that an impairment of goodwill has occurred.

The amortization in the current quarter is related to the amortization of the remaining balance paid for a non-compete agreement entered into when the Company acquired LLC.

Depreciation expense increased from \$227,000 for the three months ended February 28, 2001 to \$316,000 for the three months ended February 28, 2002. This increase reflects the growth in our number of offices since the prior year's third quarter and our investment in information technology.

Interest Income/Expense. The repayment of the term loan and subordinated notes on December 20, 2000, effectively ended the Company's interest expense obligations. The Company has invested available cash in money market and commercial paper investments that have been classified as cash equivalents due to the short maturities of these investments. During the third quarter of fiscal 2002, the Company purchased \$18 million of government-agency bonds with maturity dates in excess of one year from the balance sheet date. The bonds mature through February 2004 and have coupon rates ranging from 2.3% to 3.8%. These investments have been classified in the February 28, 2002 Consolidated Balance Sheet as "held-to-maturity" securities.

During the third quarter of fiscal 2002, the Company generated interest income of \$265,000 compared to net interest income of \$3,000 in the quarter ended February 28, 2001. The Company earned approximately 2.3%, annualized, on its money market, commercial paper investments and investments in marketable securities during the quarter.

Income Taxes. The provision for income taxes decreased from \$2.8 million for the three months ended February 28, 2001 to \$1.8 million for the three months ended February 28, 2002. The effective tax rate was approximately 40.0% for both quarters, which differs from the federal statutory rate primarily due to state taxes, net of federal benefit. Periodically, the Company reviews the components of both book and taxable income to analyze the adequacy of the provision. There can be no assurance that the Company's effective tax rate will not increase in the future.

Nine Months Ended February 28, 2002 Compared to Nine Months Ended February 28, 2001

Revenue. Revenue increased \$3.2 million, or 2.3%, to \$137.2 million for the nine months ended February 28, 2002 from \$134.0 million for the nine months ended February 28, 2001. While total billable hours for the company decreased 2.1%, revenue increased due to growth in billable hours generated by associates in the IT service line (with a higher average billing rate per hour) and a 5.7% increase in the overall billing rate per hour. We operated 44 offices at the beginning of fiscal 2002 and 35 offices at the beginning of the previous fiscal year. We opened two new offices during the nine months ended February 28, 2002, compared to nine in the previous fiscal year's first nine months.

Direct Cost of Services. Direct cost of services increased \$3.7 million, or 4.7%, to \$81.9 million for the nine months ended February 28, 2002 from \$78.2 million for the nine months ended February 28, 2001. The increase in direct cost of services was primarily due to growth in total billable hours generated by associates in the IT service line (with a higher average pay rate per hour) and a 2.9% increase in the overall pay rate per hour. The direct cost of services as a percentage of revenue increased from 58.3% for the nine months ended February 28, 2001 to 59.7% for the nine months ended February 28, 2002. The net increase reflects the incremental increase in billing rate per hour compared to pay rate per hour, offset by the impact of our enriched benefit programs for associates and the decrease in conversion fees in the first three quarters of the current year compared to fiscal 2001.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$1.6 million, or 4.5%, to \$37.5 million for the nine months ended February 28, 2002 from \$35.9 million for the nine months ended February 28, 2001. This increase was attributable to the increase in the cost of operating and staffing the two new offices opened in the first nine months of fiscal 2002 and the growth in operations at offices opened prior to the third quarter of fiscal 2002. Management and administrative headcount increased from 224 at the beginning of fiscal 2001 to 283 by the end of the third quarter of fiscal 2001, an increase of 26.3%; management and administrative headcount was 290 at the beginning of fiscal 2002, increasing to 305 at the end of the third quarter of fiscal 2002, an increase of 5.2%. Selling, general and administrative expenses increased as a percentage of revenue from 26.8% for the nine months ended February 28, 2001 to 27.4% for the nine months ended February 28, 2002. This percentage decrease resulted primarily from a decline in operating leverage experienced in offices opened more than one year, especially in the third quarter of fiscal 2002.

Amortization and Depreciation Expense. Amortization of intangible assets decreased from \$1.7 million for the nine months ended February 28, 2001 to \$93,000 for the nine months ended February 28, 2002. Effective June 1, 2001, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets," which establishes new standards for goodwill acquired in a business combination and other intangible assets, eliminates amortization of existing goodwill balances, and requires annual evaluation of goodwill for impairment. The Company is required to evaluate goodwill for impairment by 1) determining the individual reporting units giving rise to the existing goodwill; 2) allocating a fair value to each of the individual reporting units via such measures as market capitalization and analysis of future cash flows; and 3) comparing such fair value amounts to the carrying values of the reporting units.

Depreciation expense increased from \$635,000 for the nine months ended February 28, 2001 to \$860,000 for the nine months ended February 28, 2002. This increase reflects the growth in our number of offices between the two periods and our investment in information technology.

Interest Income/Expense. The repayment of the term loan and subordinated notes on December 20, 2000, effectively ended the Company's interest expense obligations. The Company has invested available cash in money market and commercial paper investments that have been classified as cash equivalents due to the short maturities of these investments and has invested \$18 million in government-agency bonds with maturity dates in excess of one year from the balance sheet date. Consequently, the Company generated interest income of \$856,000 during the nine months ended February 28, 2002 compared to net interest expense of \$2.3 million for the comparable prior year period.

Income Taxes. The provision for income taxes increased from \$6.1 million for the nine months ended February 28, 2001 to \$7.1 million for the nine months ended February 28, 2002. The effective tax rate was approximately 40.0% for both periods, which differs from the federal statutory rate primarily due to state taxes, net of federal benefit. Periodically, the Company reviews the components of both book and taxable income to analyze the adequacy of the provision. There can be no assurance that the Company's effective tax rate will not increase in the future.

Comparability of Quarterly Results. Our quarterly results have fluctuated in the past and we believe they will continue to do so in the future. Factors that could affect our quarterly operating results include:

- . our ability to attract new clients and retain current clients;
- . the mix of client projects;
- the announcement or introduction of new services by us or any of our competitors;
- the expansion of the professional services offered by us or any of our competitors into new locations both nationally and internationally;
- . change in the demand for our services by our clients;
- . the entry of new competitors into any of our markets;
- . the number of holidays in a quarter, particularly the day of the week on which they occur;
- changes in the pricing of our professional services or those of our competitors;
- the amount and timing of operating costs and capital expenditures relating to management and expansion of our business; and
- . the timing of acquisitions and related costs, such as compensation charges which fluctuate based on the market price of our common stock.

Due to these and other factors, we believe that quarter-to-quarter comparisons of our results of operations are not meaningful indicators of future performance.

Liquidity and Capital Resources

Our primary source of liquidity is our existing cash and cash equivalents, cash provided by our operations and, to the extent necessary, available commitments under our revolving line of credit. During the first nine months of fiscal 2002, we completed a secondary public offering of stock that generated \$3.8 million of cash (after underwriting discounts, commissions and other transaction related expenses).

In April 1999, in connection with the acquisition of Resources Connection LLC, we entered into a \$28.0 million credit agreement (the "credit agreement") with Bankers Trust Company, now Deutsche Bank Securities Inc., U.S. Bank National Association and BankBoston, N.A., which provided for an \$18.0 million term loan facility and a \$10.0 million revolving credit facility. The remaining balance on the term loan facility was repaid in December 2000 using the proceeds from our initial public offering of common stock.

Under an agreement dated August 22, 2001, we replaced the credit agreement with a \$10.0 million unsecured revolving credit facility with Bank of America (the "new credit agreement"). Our new credit agreement allows us to choose the interest rate applicable to advances. The interest rates options are Bank of America's prime rate, a London Inter-Bank Offered ("LIBOR") rate plus 1.5% or Bank of America's Grand Cayman Banking Center ("IBOR") rate plus 1.5%. Interest is payable on the new credit agreement at various intervals no less frequently than quarterly. The new credit agreement expires September 1, 2003. As of February 28, 2002, we had no outstanding borrowings under the revolving credit facility.

Net cash provided by operating activities totaled \$9.8 million for the nine months ended February 28, 2002 compared to net cash provided by operating activities of \$12.3 million for the nine months ended February 28, 2001. The net decrease in cash provided by operations was caused by increased payments made in fiscal 2002 under the company's incentive bonus plan for management triggered by obtaining certain increases in revenue and net income during fiscal 2001, payments made in fiscal 2002 for amounts earned by associates during fiscal 2001 per the Company's associate incentive plan and prepayments of federal and state income taxes as the Company changed its tax year end from December 31 to May 31, in order to coincide with its financial statement year-end. The Company's working capital includes \$32.9 million in cash and cash equivalents at February 28, 2002.

Net cash used in investing activities totaled \$20.0 million for the first nine months of fiscal 2002 compared to \$1.3 million for the first nine months of fiscal 2001. During the third quarter of fiscal 2002, the Company classified \$18,000,000 of marketable securities as "held-to-maturity" securities since their maturity date is in excess of one year from the balance sheet date. These securities have coupon interest rates of 2.6% to 3.8%. An additional \$700,000 was used in fiscal 2002 compared to fiscal 2001 for leasehold improvements, office equipment and information technology upgrades for existing offices and newly opened offices.

Net cash provided by financing activities totaled \$8.6 million for the nine months ended February 28, 2002 compared to \$10.8 million for the nine months ended February 28, 2001. The net cash provided by financing activities in fiscal 2002 reflects the net proceeds received from our secondary offering of common stock in addition to stock option exercises and purchases by employees through the Company's Employee Stock Purchase Plan. Cash provided by financing activities in fiscal 2001 represents the net proceeds received from our initial public offering of common stock, offset by repayments in December 2000 of the outstanding balances of the Company's term loan and subordinated debt.

Our ongoing operations and anticipated growth in the geographic markets we currently serve will require us to continue making investments in capital equipment, primarily technology hardware and software. In addition, we may consider making certain strategic acquisitions. We anticipate that our current cash, existing availability under our revolving line of credit and the ongoing cash flows from our operations will be adequate to meet our working capital and capital expenditure needs for at least the next 12 months. Our longer-term plans for expanding our business anticipate that these sources of liquidity will be sufficient for the foreseeable future. If we require additional capital resources to grow our business in addition to the proceeds received in the offerings completed in December 2000 and August 2001, either internally or through acquisition, we may seek to sell additional equity securities or to secure additional debt financing. The sale of additional equity securities or the addition of new debt financing could result in additional dilution to our stockholders. We may not be able to obtain debt or equity financing arrangements in amounts or on terms acceptable to us in the future. In the event we are unable to obtain additional financing when needed, we may be compelled to delay or curtail our plans to develop our business which could have a material adverse affect on our operations, market position and competitiveness.

Our credit agreement currently prohibits us from declaring or paying any dividends or other distributions on any shares of our capital stock other than dividends payable solely in shares of capital or the stock of our subsidiaries. With limited exceptions, the covenants in our credit agreement limit our aggregate capital expenditures during each fiscal year. The aggregate amount of capital expenditures permitted by our credit agreement during fiscal 2002 is \$5.0 million.

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Recent Accounting Pronouncements

In July 2001, the FASB issued SFAS No. 141, "Business Combinations" which supersedes APB No. 16, "Business Combinations" and SFAS No. 38, "Accounting for Preacquisition Contingencies of Purchased Enterprises". SFAS No. 141 establishes new standards for accounting and reporting requirements for business combinations and requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. Use of the pooling-of-interests method is prohibited. The Company has adopted this statement effective June 1, 2001, and management does not believe that it will have a material impact on the Company's consolidated financial statements.

As disclosed in Note 2, effective June 1, 2001, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets," which supersedes APB Opinion No. 17, "Intangible Assets".

RISKS RELATED TO OUR BUSINESS

We must provide our clients with highly qualified and experienced associates, and the loss of a significant number of our associates, or an inability to attract and retain new associates, could adversely affect our business and operating results.

Our business involves the delivery of professional services, and our success depends on our ability to provide our clients with highly qualified and experienced associates who possess the skills and experience necessary to satisfy their needs. Such professionals are in great demand, particularly in certain geographic areas, and are likely to remain a limited resource for the foreseeable future. Our ability to attract and retain associates with the requisite experience and skills depends on several factors including, but not limited to, our ability to:

- . provide our associates with full-time employment;
- obtain the type of challenging and high-quality projects which our associates seek;
- . pay competitive compensation and provide competitive benefits; and
- . provide our associates with flexibility as to hours worked and assignment of client engagements.

We cannot assure you that we will be successful in accomplishing each of these items and, even if we are, that we will be successful in attracting and retaining the number of highly qualified and experienced associates necessary to maintain and grow our business.

The market for professional services is highly competitive, and if we are unable to compete effectively against our competitors our business and operating results could be adversely affected.

We operate in a competitive, fragmented market, and we compete for clients and associates with a variety of organizations that offer similar services. The competition is likely to increase in the future due to the expected growth of the market and the relatively few barriers to entry. Our principal competitors include:

- consulting firms;
- . employees loaned by the Big Five accounting firms;
- . traditional and Internet-based staffing firms; and
- . the in-house resources of our clients.

We cannot assure you that we will be able to compete effectively against existing or future competitors. Many of our competitors have significantly greater financial resources, greater revenues and greater name recognition, which may afford them an advantage in attracting and retaining clients and associates. In addition, our competitors may be able to respond more quickly to changes in companies' needs and developments in the professional services industry.

An economic downturn or change in the use of outsourced professional services associates could adversely affect our business.

We have experienced an economic downturn, and our business has been significantly affected by the economic downturn. As the general level of economic activity has slowed, our clients have delayed or canceled plans that involve professional services, particularly outsourced professional services. Consequently, the demand for our associates has declined, resulting in a loss of revenues. In addition, the use of professional services associates on a project-by-project basis could decline for non-economic reasons. In the event of a non-economic reduction in the demand for our associates, our financial results could suffer.

Our business depends upon our ability to secure new projects from clients and, therefore, we could be adversely affected if we fail to do so.

We do not have long-term agreements with our clients for the provision of services. The success of our business is dependent on our ability to secure new projects from clients. For example, if we are unable to secure new client projects because of improvements in our competitors' service offerings or because of an economic downturn decreasing the demand for outsourced professional services, our business is likely to be materially adversely affected.

We may be unable to adequately protect our intellectual property rights, including our brand name. If we fail to adequately protect our intellectual property rights, the value of such rights may diminish and our results of operations and financial condition may be adversely affected.

We believe that establishing, maintaining and enhancing the Resources Connection brand name is essential to our business. We filed an application for a United States trademark registration for "Resources Connection" and an application for service mark registration of our name and logo and, on March 28, 2002, we received notification that the United States Department of Commerce Patent and Trademark Office has registered our service mark and logo. We are aware of other companies using the name "Resources Connection" or some variation thereof. There could be potential trade name or trademark infringement claims brought against us by the users of these similar names or trademarks, and those users may have trademark rights that are senior to ours. If an infringement suit were to be brought against us, the cost of defending such a suit could be substantial. If the suit were successful, we could be forced to cease using the service mark "Resources Connection." Even if an infringement claim is not brought against us, it is also possible that our competitors or others will adopt service names similar to ours or that our clients will be confused by another company using a name or trademark similar to ours, thereby impeding our ability to build brand identity. We cannot assure you that our business would not be adversely affected if confusion did occur or if we are required to change our name.

Our clients may be confused by the presence of competitors and other companies which have names similar to our name.

We are aware of other companies using the name "Resources Connection" or some variation thereof. Some of these companies provide outsourced services, or are otherwise engaged in businesses that could be similar to ours. One company has a web address which is nearly identical to ours, "www.resourceconnection.com". The existence of these companies may confuse our clients, thereby impeding our ability to build our brand identity.

We may be legally liable for damages resulting from the performance of projects by our associates or for our clients' mistreatment of our associates.

Many of our engagements with our clients involve projects that are critical to our clients' businesses. If we fail to meet our contractual obligations, we could be subject to legal liability or damage to our reputation, which could adversely affect our business, operating results and financial condition. It is likely, because of the nature of our business, that we will be sued in the future. Claims brought against us could have a serious negative effect on our reputation and on our business, financial condition and results of operations.

Because we are in the business of placing our associates in the workplaces of other companies, we are subject to possible claims by our associates alleging discrimination, sexual harassment, negligence and other similar activities by our clients. The cost of defending such claims, even if groundless, could be substantial and the associated negative publicity could adversely affect our ability to attract and retain associates and clients.

We may not be able to grow our business, manage our growth or sustain our current business.

We have grown rapidly since our inception in 1996 by opening new offices and by increasing the volume of services we provide through existing offices. There can be no assurance that we will continue to be able to maintain or expand our market presence in our current locations or to successfully enter other markets or locations. Our ability to successfully grow our business will depend upon a number of factors, including our ability to:

- . grow our client base;
- . expand profitably into new cities;
- . provide additional professional services lines;
- . maintain margins in the face of pricing pressures; and
- . manage costs.

Even if we are able to continue our growth, the growth will result in new and increased responsibilities for our management as well as increased demands on our internal systems, procedures and controls, and our administrative, financial, marketing and other resources. These new responsibilities and demands may adversely affect our business, financial condition and results of operation.

An increase in our international activities will expose us to additional operational challenges that we might not otherwise face.

As we increase our international activities, we will have to confront and manage a number of risks and expenses that we would not otherwise face if we conducted our operations solely in the United States. If any of these risks or expenses occur, there could be a material negative effect on our operating results. These risks and expenses include:

- difficulties in staffing and managing foreign offices as a result of, among other things, distance, language and cultural differences;
- expenses associated with customizing our professional services for clients in foreign countries;
- foreign currency exchange rate fluctuations, when we sell our professional services in denominations other than U.S. dollars;
- . protectionist laws and business practices that favor local companies;
- . political and economic instability in some international markets;
- . multiple, conflicting and changing government laws and regulations;
- . trade barriers;
- . reduced protection for intellectual property rights in some countries; and
- . potentially adverse tax consequences.

We may acquire companies in the future, and these acquisitions could disrupt our business.

Although we are not currently evaluating any potential material acquisition candidates, we may acquire companies in the future. Entering into an acquisition entails many risks, any of which could harm our business, including:

- . diversion of management's attention from other business concerns;
- . failure to integrate the acquired company with our existing business;
- failure to motivate, or loss of, key employees from either our existing business or the acquired business;
- . potential impairment of relationships with our employees and clients;
- additional operating expenses not offset by additional revenue;
- . incurrence of significant non-recurring charges;
- incurrence of additional debt with restrictive covenants or other limitations:
- . dilution of our stock as a result of issuing equity securities; and
- . assumption of liabilities of the acquired company.

We have a limited operating history as an independent company.

We commenced operations in June 1996 as a division of Deloitte & Touche. From January 1997 through April 1999, we operated as a wholly owned subsidiary of Deloitte & Touche. In April 1999, we were sold by Deloitte & Touche. Therefore, our business as an independent company has a limited operating history. Consequently, the financial information contained herein may not be indicative of our future financial condition and performance.

The terms of our transition services agreement between Resources Connection and Deloitte & Touche may not have been on terms indicative of those available from an independent party.

As part of the management-led buyout in April 1999, we entered into a transition services agreement with Deloitte & Touche under which Deloitte & Touche agreed to provide certain services to us at negotiated rates until none of our offices remained in Deloitte & Touche office space which occurred on November 30, 2000. The negotiated rates we agreed to pay to Deloitte & Touche under the transition services agreement may not be indicative of the rates that an independent third party would have charged us for providing the same services. Specifically, an independent third party may have charged us rates more or less favorable than those charged by Deloitte & Touche. If the terms of the transition services agreement, particularly the rates charged by Deloitte & Touche, were more favorable to us than those available from a third party, our general and administrative expenses will likely increase.

Our business could suffer if we lose the services of one or more key members of our management.

Our future success depends upon the continued employment of Donald B. Murray, our chief executive officer, and Stephen J. Giusto, our chief financial officer. The departure of Mr. Murray, Mr. Giusto or any of the other key members of our senior management team could significantly disrupt our operations. Key members of our senior management team include Karen M. Ferguson and Brent M. Longnecker, both of whom are executive vice presidents, John D. Bower, our vice president, finance, and Kate W. Duchene, our chief legal officer and executive vice president of human relations. We do not have employment agreements with Mr. Bower or Ms. Duchene.

Deloitte & Touche has agreed not to compete with us and we may be adversely affected when the noncompete expires.

In connection with the management buy-out, Deloitte & Touche agreed not to compete with us in a manner which replicates our business model for a period ending on the earlier of April 1, 2003 or the date that Deloitte & Touche enters into a significant business combination. The noncompete does not prohibit Deloitte & Touche from using their personnel in a loaned staff capacity or from allowing their personnel to work on a less than full time basis in accordance with the human resources policies of Deloitte & Touche. When the noncompete expires, we may be adversely affected if Deloitte & Touche chooses to compete in a manner previously prohibited by the noncompete.

Our quarterly financial results may be subject to significant fluctuations.

Our results of operations could vary significantly from quarter to quarter. Factors that could affect our quarterly operating results include:

- . our ability to attract new clients and retain current clients;
- . the mix of client projects;
- the announcement or introduction of new services by us or any of our competitors;
- the expansion of the professional services offered by us or any of our competitors into new locations both nationally and internationally;
- . the entry of new competitors into any of our markets;
- . changes in demand for our services by our clients;
- . the number of holidays in a quarter, particularly the day of the week on which they occur;
- changes in the pricing of our professional services or those of our competitors;
- the amount and timing of operating costs and capital expenditures relating to management and expansion of our business; and
- the timing of acquisitions and related costs, such as compensation charges which fluctuate based on the market price of our common stock.

Due to these and other factors, we believe that quarter-to-quarter comparisons of our results of operations are not meaningful indicators of future performance. It is possible that in some future periods, our results of operations may be below the expectations of investors. If this occurs, the price of our common stock could decline.

We may be subject to laws and regulations that impose difficult and costly compliance requirements and subject us to potential liability and the loss of clients.

In connection with providing services to clients in certain regulated industries, such as the gaming and energy industries, we are subject to industry-specific regulations, including licensing and reporting requirements. Complying with these requirements is costly and, if we fail to comply, we could be prevented from rendering services to clients in those industries in the future.

It may be difficult for a third party to acquire our company, and this could depress our stock price.

Delaware corporate law and our second restated certificate of incorporation and bylaws contain provisions that could delay, defer or prevent a change of control of our company or our management. These provisions could also discourage proxy contests and make it difficult for you and other stockholders to elect directors and take other corporate actions. As a result, these provisions could limit the price that future investors are willing to pay for your shares. These provisions:

- authorize our board of directors to establish one or more series of undesignated preferred stock, the terms of which can be determined by the board of directors at the time of issuance;
- divide our board of directors into three classes of directors, with each class serving a staggered three-year term. Because the classification of the board of directors generally increases the difficulty of replacing a majority of the directors, it may

tend to discourage a third party from making a tender offer or otherwise attempting to obtain control of us and may make it difficult to change the composition of the board of directors;

- prohibit cumulative voting in the election of directors which, if not prohibited, could allow a minority stockholder holding a sufficient percentage of a class of shares to ensure the election of one or more directors;
- require that any action required or permitted to be taken by our stockholders must be effected at a duly called annual or special meeting of stockholders and may not be effected by any consent in writing;
- state that special meetings of our stockholders may be called only by the chairman of the board of directors, our chief executive officer, by the board of directors after a resolution is adopted by a majority of the total number of authorized directors, or by the holders of not less than 10% of our outstanding voting stock;
- establish advance notice requirements for submitting nominations for election to the board of directors and for proposing matters that can be acted upon by stockholders at a meeting;
- provide that certain provisions of our certificate of incorporation can be amended only by supermajority vote of the outstanding shares, and that our bylaws can be amended only by supermajority vote of the outstanding shares or our board of directors;
- allow our directors, not our stockholders, to fill vacancies on our board of directors; and
- . provide that the authorized number of directors may be changed only by resolution of the board of directors.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk. At the end of the third quarter of fiscal 2002, we had approximately \$50.9 million of cash, highly liquid short-term investments and investments with maturities in excess of one year from the balance sheet date. These investments are subject to changes in interest rates, and to the extent interest rates were to decline, it would reduce our interest income.

Foreign Currency Exchange Rate Risk. To date, our foreign operations have not been significant to our overall operations, and our exposure to foreign currency exchange rate risk has been low. However, as our strategy to continue expanding foreign operations progresses, we expect more of our revenues will be derived from foreign operations denominated in the currency of the applicable markets. As a result, our operating results could become subject to fluctuations based upon changes in the exchange rates of foreign currencies in relation to the U.S. dollar. Although we intend to monitor our exposure to foreign currency fluctuations, including the use of financial hedging techniques when we deem it appropriate, we cannot assure you that exchange rate fluctuations will not adversely affect our financial results in the future.

PART II

OTHER INFORMATION

Item 1. Legal Proceedings

We are not a party to any material legal proceedings.

Item 2. Changes in Securities and Use of Proceeds

There were no issuance or sales of unregistered securities during the three months ended February 28, 2002.

Item 3. Defaults upon Senior Securities

None.

Item 4. Submission of Matters to a Vote of Security Holders

None.

Item 5. Other Information

None.

Item 6. Exhibits and Reports on Form 8-K-

a) Exhibits

None.

b) Reports on Form 8-K

None.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

RESOURCES CONNECTION, INC.

Date: April 8, 2002 /s/ DONALD B. MURRAY

Donald B. Murray

President and Chief Executive Officer

Date: April 8, 2002 /s/ STEPHEN J. GIUSTO

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Stephen J. Giusto

Chief Financial Officer, Executive Vice President of Corporate Development and Secretary (Principal Financial Officer)

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