# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)

July 16, 2013

# RESOURCES CONNECTION, INC.

| Delaware   | 0-32113  | 33-0832424  |
|--|--|---|
| (State or other jurisdiction   | (Commission  | (IRS Employer   |
| of incorporation)  | File Number)   | Identification No.)                                     |
| 17101 Armstrong Avenue, In   | rvine, California  | 92614   |
| (Address of principal exec   | cutive offices)  | (Zip Code)  |
| Registrant's telephone number,   | including area code  | (714) 430-6400  |
| (Former na   | Not applicable<br>ame or former address, if changed since last | report.)  |
| Check the appropriate box below if the Form 8-K filing is in provisions: | ntended to simultaneously satisfy the filing                   | obligation of the registrant under any of the following |
| $\square$ Written communications pursuant to Rule 425 under the          | Securities Act (17 CFR 230.425)                                |   |
| $\square$ Soliciting material pursuant to Rule 14a-12 under the Ex       | change Act (17 CFR 240.14a-12)                                 |   |
| ☐ Pre-commencement communications pursuant to Rule 1-                    | 4d-2(b) under the Exchange Act (17 CFR 24                      | 40.14d-2(b))  |
| ☐ Pre-commencement communications pursuant to Rule 13                    | Be-4(c) under the Exchange Act (17 CFR 24                      | 0.13e-4(c))   |
|  |  |   |

#### Item 2.02 Results of Operations and Financial Condition.

On July 16, 2013, Resources Connection, Inc. ("Resources" or "the Company") issued a press release announcing its financial results for the quarterly period and fiscal year ended May 25, 2013. A copy of the press release is attached hereto as Exhibit 99.1.

Within the attached press release, the Company makes reference to certain non-generally accepted accounting principles ("non-GAAP") financial measures, including consolidated EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin. The Company believes that these non-GAAP measures are useful to our investors because they are financial measures used by management to assess the performance of our Company. Accordingly, where these non-GAAP measures are provided, it is done so that investors have the same financial data that management uses with the belief that such information will assist the investment community in assessing the underlying performance of the Company on a year-over-year and sequential basis. Whenever such information is presented, the Company has complied with the provisions of the rules under Regulation G and Item 2.02 of Form 8-K. In addition to the reasons described above, specific reasons the Company's management believes that the presentation of certain non-GAAP financial measures provides useful information to investors regarding the Company's financial condition, results of operations and cash flows are as follows:

The non-GAAP measures presented in the attached press release are not in accordance with, or an alternative for, GAAP and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. The Company believes that non-GAAP measures have limitations in that they do not reflect all of the amounts associated with the Company's results of operations as determined in accordance with GAAP and that these measures should only be used to evaluate the Company's results of operations in conjunction with the corresponding GAAP measures.

For its internal budgeting process, the Company's management uses financial statements that include consolidated EBITDA, Adjusted EBITDA and EBITDA Margin. The Company's management also uses the foregoing non-GAAP measures, in addition to other GAAP measures, in reviewing the financial results of the Company.

The information in Item 2.02 of this current report on Form 8-K, as well as Exhibit 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended.

### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Exhibit No. Description

Exhibit 99.1 Press Release issued July 16, 2013

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RESOURCES CONNECTION, INC.

Date: July 16, 2013

By: /s/ ANTHONY CHERBAK

Anthony Cherbak

President and Chief Executive Officer

# EXHIBIT INDEX

| Exhibit No.  | Description                        |
|--------------|------------------------------------|
| Exhibit 99.1 | Press Release issued July 16, 2013 |
|              |                                    |

## Resources Connection, Inc. Reports Fourth Quarter and Year-End Results for Fiscal 2013

- Company reports fourth quarter earnings per share of \$0.13 (including a \$0.03 impact of severance charges primarily related to European headcount reductions) on revenue of \$140.2 million
- Company returns \$14.7 million in capital to shareholders in dividends and stock buy-backs during fourth quarter
- Company's Adjusted EBITDA\* Margin for the fourth quarter is 9.9% and 9.6% for the fiscal year
- \*Adjusted EBITDA is defined as earnings before interest, income taxes, depreciation, amortization, stock-based compensation and contingent consideration adjustments

IRVINE, Calif., July 16, 2013 /PRNewswire/ -- Resources Connection, Inc. (NASDAQ: RECN), today announced financial results for its fiscal fourth quarter and year ended May 25, 2013. Resources Connection, Inc. is a multinational professional services firm that provides to clients – through its operating subsidiary, Resources Global Professionals ("RGP") – consulting services in the areas of accounting, finance, risk management and internal audit, corporate advisory, strategic communications and restructuring, information management, human capital, supply chain management, healthcare solutions, and legal and regulatory services.

Revenue for the fourth quarter of fiscal 2013 was \$140.2 million, increasing 1.6% (2.2% on a constant dollar basis) sequentially and decreasing 3.6% (3.1% on a constant dollar basis) compared to the prior year's fourth quarter. Revenue in the U.S. improved 2.3% sequentially and was down 0.4% quarter-over-quarter. International revenue was down 0.6% sequentially and 13.6% quarter-over-quarter (up 1.9% sequentially and down 11.4% quarter-over-quarter on a constant dollar basis).

The Company's net income for the fourth quarter of fiscal 2013 was \$5.3 million, or \$0.13 per diluted share. These amounts include severance charges totaling \$1.1 million or \$0.03 per diluted share. The Company's net income for the fourth quarter of fiscal 2012 was \$8.9 million, or \$0.21 per diluted share.

"I am pleased that we were able to return \$43.7 million to our shareholders during fiscal 2013 through our stock repurchase and dividend programs," said Tony Cherbak, president and chief executive officer of RGP. "We look forward to seeing the benefit of some of our growth initiatives in fiscal 2014."

Gross margin was 38.9% in the fourth quarter of fiscal 2013, up 180 basis points sequentially and down 130 basis points from the fourth quarter of fiscal 2012. Fourth quarter gross margin includes \$525,000 (40 basis points) of severance costs related to RGP's European operations. The decline in gross margin quarter-over-quarter was attributable to these severance costs, as well as increased healthcare costs and a 30 basis point decline in the bill rate/pay rate relationship. The fourth quarter gross margin benefited from the absence of paid holidays in the US as compared to the third quarter which included the Christmas and New Year's holidays.

Selling, general and administrative expenses for the fourth quarter of fiscal 2013 were \$42.3 million, an increase of \$700,000 sequentially and \$300,000 from the comparable quarter a year ago. Current quarter selling, general and administrative expenses include \$625,000 of severance costs primarily related to European operations, as well as increased marketing spend as compared to the sequential and prior year quarters.

Cash flow from operations and Adjusted EBITDA were \$16.9 million and \$13.9 million (9.9% of revenue), respectively, for the fourth quarter of fiscal 2013 compared to \$16.6 million and \$18.4 million (12.6% of revenue), respectively, for the fourth quarter of fiscal 2012.

"We, like many of our clients, remain focused on growing our revenue in a challenging business environment," said Don Murray, executive chairman of RGP. "I look forward to continuing to work with Tony, who became CEO at the beginning of fiscal 2014, to drive our growth initiatives."

The Company's revenue for fiscal 2013 was \$556.3 million compared with \$571.8 million for fiscal 2012, a decrease of \$15.5 million or 2.7%. The Company's net income for fiscal 2013 was \$20.5 million, or \$0.50 per diluted share, compared with net income for fiscal 2012 of \$41.1 million, or \$0.94 per diluted share (including the after tax impact of the estimated fair value of contingent consideration adjustment of \$20.4 million or \$0.47 per share).

The Company's pre-tax income for fiscal 2013 was \$39.9 million compared to \$73.3 million for fiscal 2012. Pre-tax income in fiscal 2012 included a non-cash adjustment of \$33.9 million, which reduced the estimated fair value of contingent consideration liability (including the employee portion of contingent consideration) related to the Sitrick Brincko Group acquisition. Generally accepted accounting principles require the Company to record increases or decreases in the estimated fair value of contingent consideration to earnings.

During the fourth quarter of fiscal 2013, the Company repurchased 1.1 million shares of common stock for \$12.3 million. The Company has approximately \$72.6 million remaining under its board authorized stock buyback program. On June 11, 2013, the Company paid its quarterly dividend of \$2.4 million to shareholders, representing a dividend of \$0.06 per share. For fiscal 2013, the Company repurchased a total of 2.9 million shares of common stock for \$34.2 million and paid dividends of \$9.5 million, returning \$43.7 million in capital to shareholders. As of May 25, 2013, the Company's cash, cash equivalents and short-term investments were \$119 million compared to \$128 million a year ago.

### **ABOUT RGP**

RGP, the operating subsidiary of Resources Connection, Inc. (NASDAQ: RECN), is a multinational professional services firm that helps business leaders execute internal initiatives. Partnering with business leaders, we drive internal change across all parts of a global enterprise – accounting, finance, risk management and internal audit, corporate advisory, strategic communications and restructuring, information management, human capital, supply chain management, healthcare solutions, and legal and regulatory services.

RGP was founded in 1996 within a Big Four accounting firm. Today, we are a publicly traded company with over 2,900 professionals, annually serving over 1,800 clients around the world from 73 practice offices.

Headquartered in Irvine, California, RGP has served 87 of the Fortune 100 companies.

The Company is listed on the NASDAQ Global Select Market, the exchange's highest tier by listing standards. More information about RGP is available at http://www.rgp.com.

RGP will hold a conference call for interested analysts and investors at 5:00 p.m., ET today, July 16, 2013. This conference call will be available for listening via a webcast on the Company's website: http://www.rgp.com. An audio replay of the conference call will be available through July 23, 2013 at 855-859-2056. The conference ID number for the replay is 97814840. The call will also be archived on the RGP website for 30 days.

Certain statements in this press release are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Such forward-looking statements may be identified by words such as "anticipates," "believes," "can," "continue," "could," "estimates," "expects," "intends," "may," "plans," "potential," "predicts," "remain," "should" or "will" or the negative of these terms or other comparable terminology. In this press release, such statements include the Company's plan to continue to drive its growth initiatives and belief that growth initiatives will result in a favorable impact in fiscal 2014. Such statements and all phases of the Company's operations are subject to known and unknown risks, uncertainties and other factors, including seasonality, overall economic conditions and other factors and uncertainties as are identified in our most recent Annual Report on Form 10-K and our other public filings made with the Securities and Exchange Commission (File No. 0-32113). Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company's, and its industry's, actual results, levels of activity, performance or achievements may be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. The Company undertakes no obligation to update the forward-looking statements in this press release.

Three Months Ended

Twelve Months Ended

# RESOURCES CONNECTION, INC. CONSOLIDATED STATEMENT OF OPERATIONS (in thousands, except per share amounts)

|  |    | i nree Mor      | itns en | aea             |          | Twelve Mo       | ontns er | ntns Ended      |  |  |
|--|----|-----------------|---------|-----------------|----------|-----------------|----------|-----------------|--|--|
|  | ا  | May 25,<br>2013 |         | May 26,<br>2012 |          | May 25,<br>2013 |          | May 26,<br>2012 |  |  |
|  |    | 2013            |         | -               |          |                 |          | 2012            |  |  |
|  |    |                 |         | (ur             | naudited | d)              |          |                 |  |  |
| Revenue  | \$ | 140,184         | \$      | 145,507         | \$       | 556,334         | \$       | 571,763         |  |  |
| Direct costs of services                                       |    | 85,684          |         | 86,988          |          | 342,040         |          | 352,524         |  |  |
| Gross margin   |    | 54,500          |         | 58,519          |          | 214,294         |          | 219,239         |  |  |
| Selling, general and administrative expenses (1)               |    | 42,325          |         | 42,047          |          | 168,318         |          | 170,992         |  |  |
| Employee portion of contingent consideration (2)               |    | -               |         | -               |          | -               |          | (500)           |  |  |
| Contingent consideration adjustment                            |    |                 |         |                 |          |                 |          | (33,440)        |  |  |
|  |    |                 |         |                 |          |                 |          |                 |  |  |
| Operating income before amortization and depreciation (1), (2) |    | 12,175          |         | 16,472          |          | 45,976          |          | 82,187          |  |  |
| Amortization of intangible assets                              |    | 412             |         | 483             |          | 1,694           |          | 3,364           |  |  |
| Depreciation expense   |    | 1,092           |         | 1,299           |          | 4,580           |          | 5,731           |  |  |
| Operating income (1), (2)                                      |    | 10,671          |         | 14,690          |          | 39,702          |          | 73,092          |  |  |
| Interest income  |    | (40)            |         | (48)            |          | (175)           |          | (252)           |  |  |
| Income before provision for income taxes (1), (2)              |    | 10,711          |         | 14,738          |          | 39,877          |          | 73,344          |  |  |
| Provision for income taxes (3)                                 |    | 5,396           |         | 5,844           |          | 19,373          |          | 32,202          |  |  |
| Net income (1), (2), (3)                                       | \$ | 5,315           | \$      | 8,894           | \$       | 20,504          | \$       | 41,142          |  |  |
| Basic net income per share (1), (2), (3)                       | \$ | 0.13            | \$      | 0.21            | \$       | 0.50            | \$       | 0.94            |  |  |
| Diluted net income per share (1), (2), (3)                     | \$ | 0.13            | \$      | 0.21            | \$       | 0.50            | \$       | 0.94            |  |  |
| Basic shares   |    | 40,481          |         | 42,287          |          | 41,108          |          | 43,541          |  |  |
| Diluted shares   |    | 40,495          |         | 42,373          |          | 41,151          |          | 43,599          |  |  |
| Cash dividends declared per share                              | \$ | 0.06            | \$      | 0.05            | \$       | 0.24            | \$       | 0.20            |  |  |
|  |    |                 |         |                 |          |                 |          |                 |  |  |

# EXPLANATORY NOTES

Selling, general and administrative expenses include non-cash compensation expense for employee stock option grants and employee stock purchases of \$1.7 million and \$1.9 million for the three months ended May 25, 2013 and May 26, 2012, respectively, and \$7.2 million and \$7.7 million for the years ended May 25, 2013 and May 26, 2012, respectively.

- 2. The contingent consideration adjustment is a favorable adjustment of approximately \$33.4 million for the year ended May 26, 2012 in recognition of the change in the fair value of the contingent consideration liability associated with the acquisition of the Sitrick Brincko Group in November 2009. The adjustment results in the elimination of the estimated contingent consideration payable in November 2013. As required by accounting rules for acquisitions under generally accepted accounting principles ("GAAP") that include earn-out provisions, the Company periodically assesses the likely fair value to be paid at the earn-out date. The Sitrick Brincko Group earn-out is based upon an annual assessment of actual EBITDA of the Sitrick Brincko Group and an updated assessment of various probability weighted projected EBITDA scenarios over the remaining six months of the earn-out period. This assessment requires very subjective assumptions to be made of various potential operating results scenarios. Based upon the first three and a half years of actual results and an updated probability weighted assessment of various projected EBITDA scenarios of the Sitrick Brincko Group for the six months remaining in the earn-out period, the Company believes it is more likely than not that there will not be a contingent consideration payment payable in November 2013 and has eliminated its estimated liability. Although the Company currently believes that there will be no earn-out payment due, it will continue to periodically review actual EBITDA results of the Sitrick Brincko Group and an updated assessment of various probability weighted projected EBITDA scenarios; if circumstances change and the Company determines that an earn-out payment may be due, it would result in a non-cash charge to operations and would materially impact operating results.
- 3. The employee portion of contingent consideration is a \$500,000 reduction for the year ended May 26, 2012, of the estimate of the compensation owed to employees related to the Sitrick Brincko Group acquisition (and as compensation, it is treated as an operating expense). Similar to contingent consideration, the estimate of the amount of employee portion of contingent consideration payable requires very subjective assumptions to be made of future operating results and based upon the first three and a half years of actual results and an updated probability weighted assessment of various projected EBITDA scenarios of the Sitrick Brincko Group for the six months remaining in the earn-out period, the Company currently believes it is more likely than not that the employee portion of contingent consideration will not be earned.

The after-tax impact of the adjustments to contingent consideration and the employee portion of contingent consideration was \$0.47 per diluted share for the year ended May 26, 2012.

4. The Company's effective tax rate was approximately 50% and approximately 40% for the three months ended May 25, 2013 and May 26, 2012, respectively, and approximately 44% for the years ended May 25, 2013 and May 26, 2012, respectively. For all periods presented, the Company is unable to benefit from, or has limitations on the benefit of, tax losses in certain foreign jurisdictions. To a lesser extent, the accounting treatment under GAAP for the cost associated with incentive stock options and shares purchased through the Employee Stock Purchase Plan have caused volatility in the Company's effective tax rate.

#### RESOURCES CONNECTION, INC.

RECONCILIATION OF NET INCOME TO ADJUSTED EBITDA (in thousands, except Adjusted EBITDA Margin)

|                                     | Three M       | onths En | ded     |          |      | Twe     | lve Mon | ths En | nded     |   |
|-------------------------------------|---------------|----------|---------|----------|------|---------|---------|--------|----------|---|
|                                     | May 25,       |          | May 26, |          |      | May 25, |         |        | May 26,  |   |
|                                     | 2013          |          | 2012    |          |      | 2013    |         |        | 2012     |   |
|                                     |               |          |         | (unaudit | ted) |         |         |        |          |   |
| Net income                          | \$<br>5,315   | \$       | 8,894   |          | \$   | 20,504  |         | \$     | 41,142   |   |
| Adjustments:                        |               |          |         |          |      |         |         |        |          |   |
| Amortization of intangible assets   | 412           |          | 483     |          |      | 1,694   |         |        | 3,364    |   |
| Depreciation expense                | 1,092         |          | 1,299   |          |      | 4,580   |         |        | 5,731    |   |
| Interest income                     | (40)          |          | (48)    |          |      | (175)   |         |        | (252)    |   |
| Provision for income taxes          | <br>5,396     |          | 5,844   |          |      | 19,373  |         |        | 32,202   |   |
| EBITDA                              | \$<br>12,175  | \$       | 16,472  |          | \$   | 45,976  |         | \$     | 82,187   |   |
| Stock-based compensation expense    | 1,728         |          | 1,905   |          |      | 7,188   |         |        | 7,742    |   |
| Contingent consideration adjustment | <br>-         |          | -       |          |      | -       |         |        | (33,440) |   |
| Adjusted EBITDA                     | \$<br>13,903  | \$       | 18,377  |          | \$   | 53,164  |         | \$     | 56,489   |   |
| Revenue                             | \$<br>140,184 | \$       | 145,507 |          | \$   | 556,334 |         | \$     | 571,763  |   |
| Adjusted EBITDA Margin              | 9.9 %         |          | 12.6    | %        |      | 9.6     | %       |        | 9.9      | % |

The Company utilizes certain financial measures and key performance indicators that are not defined by, or calculated in accordance with, GAAP to assess our financial and operating performance. A non-GAAP financial measure is defined as a numerical measure of a company's financial performance that (i) excludes amounts, or is subject to adjustments that have the effect of excluding amounts, that are included in the comparable measure calculated and presented in accordance with GAAP in the statement of operations; or (ii) includes amounts, or is subject to adjustments that have the effect of including amounts, that are excluded from the comparable measure so calculated and presented.

EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin are non-GAAP financial measures. EBITDA is calculated as net income before amortization of intangible assets, depreciation expense, interest income and income taxes. Adjusted EBITDA is calculated as EBITDA plus stock-based compensation expense and contingent consideration adjustments. Adjusted EBITDA Margin is calculated by dividing Adjusted EBITDA by Revenue. We believe that EBITDA, Adjusted EBITDA and Adjusted EBITDA Margin provide useful measures to our investors because they are financial measures used by management to assess the core performance of our Company. Adjusted EBITDA and Adjusted EBITDA Margin are not measurements of financial performance or liquidity under GAAP and should not be considered in isolation or construed as substitutes for net income or other cash flow data prepared in accordance with GAAP for purposes of analyzing our profitability or liquidity. These measures should be considered in addition to, and not as a substitute to, net income, earnings per share, cash flows or other measures of financial performance prepared in accordance with GAAP.

### RESOURCES CONNECTION, INC.

SELECTED BALANCE SHEET, CASH FLOW AND OTHER INFORMATION (in thousands, except consultant headcount)

|   | - 1 | May 25, |         | May 26, |  |
|---|-----|---------|---------|---------|--|
|   |     | 2013    |         | 2012    |  |
|   |     | (una    | udited) |         |  |
| Cash, cash equivalents and short-term investments | \$  | 119,012 | \$      | 128,115 |  |
| Accounts receivable, less allowances              | \$  | 84,194  | \$      | 84,192  |  |

| Total assets                                       | \$                  | 417,640              | \$           | 430,719         |  |
|--|---------------------|----------------------|--------------|-----------------|--|
| Current liabilities                                | \$                  | 61,333               | \$           | 61,651          |  |
| Total stockholders' equity                         | \$                  | \$ 352,327 \$ 365,86 |              |                 |  |
| Consultant headcount, end of period                |                     | 2,208                |              | 2,317           |  |
| Shares outstanding, end of period                  |                     | 39,705               |              | 41,973          |  |
|  | Twelve Months Ended |                      |              |                 |  |
|  | May 25, May 26,     |                      |              |                 |  |
|  | 1                   | May 25,              | I            | May 26,         |  |
|  |                     | May 25,<br>2013      | 1            | May 26,<br>2012 |  |
|  |                     | 2013                 | dited)       | ,               |  |
| Cash flow from operations                          | \$                  | 2013                 |              | ,               |  |
| Cash flow from operations Cash flow from investing |                     | 2013 (unau           | dited)       | 2012            |  |
| '  | \$                  | 2013 (unau<br>34,959 | dited)<br>\$ | 36,370          |  |

(Logo: http://photos.prnewswire.com/prnh/20121008/MM88659LOGO)

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